

YASSER ISMAIL

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PROFESSIONAL SUMMARY

Experienced Sourcing Manager with over 22 years of experience in the oilfield services industry. Excellent reputation for resolving problems, improving customer satisfaction, and driving overall operational improvements. Consistently saved costs while increasing profits.

Certified Associate Project Management, applying project management standards for managing sourcing tenders

SKILLS

- Contract Negotiation
- Supply Chain Management
- Request for Proposal (RFP)
- Contract Negotiation
- Project Management
- Teamwork / Collaboration
- Supplier Performance
- Strategic Sourcing

WORK HISTORY

Global Sourcing Manager

Schlumberger - Dubai - UAE

05/2016 – 05/2020

- Performed cost savings \$5M to \$10M yearly by implementing cost-saving initiatives
- SAP ARIBA Sourcing Champion Level, maximized team knowledge and productivity by effectively training, monitoring and directing employees in application of best practices
- Displayed exemplary negotiation skills when communicating with suppliers and vendors regarding contracts, policies, and deadlines
- Active supplier's management, facilitate quarter and annual business reviews among Regional, Global suppliers, product lines and executive managers
- Manage Logistics as the main category, handling other categories (chemicals, oilfield Service equipment, facilities design, construction, and Rig Moves & other sourcing activities, manage RFP's for freight forwarding services, domestic transportation, and customs clearance (including agent certifications to ensure compliance))

Regional Sourcing Manager - Middle East Area

Schlumberger - Dubai - UAE

04/2010 - 04/2016

- Performed cost savings \$5M to \$10M yearly by implementing cost-saving initiatives in partnership with the global suppliers
- Handled purchasing, procurement, import and export, and other supply chain functions to facilitate business operations

- Active supplier's management, facilitate quarter and annual business reviews among Regional, Global suppliers, product lines and executive managers
- Manage Logistics as the main category, handling other categories (chemicals, oilfield Service equipment, facilities design, construction, and Rig Moves & other sourcing activities including managing RFP's for freight forwarding services, domestic transportation, and customs clearance (including agent certifications to ensure compliance))

Supply Chain Manager

Schlumberger - Tripoli - Libya

04/2008 - 03/2010

- Capitalized on opportunities to make significant cost savings to areas of supplies, services
- Proposal preparation, negotiation, and administration of clinical contracts
- Collaborated with internal teams to improve outputs to meet demand and supply requirements, ensuring inventory integrity targets for finished goods

Financial Controller

Schlumberger - Tripoli - Libya

03/2005 - 03/2008

- Planned budgets, authorized expenditures, monitored accounting processes, established service rates and coordinated financial reporting to oversee all fiscal procedures
- Assisted in upper-level decision making by creating comprehensive financial reports and collaborating with finance and accounting departments
- Used LAWSON software to prepare various financial documents, including balance sheets, cash flow reports, and income statements

Management Accountant

Schlumberger - Cairo - Egypt

10/2002 - 01/2005

- Supported monthly reporting analysis to achieve validation of internal reports and to reconcile production operations and general ledger
- Completed daily accounting tasks including tracking funds, preparing deposits and reconciling accounts
- Performed advanced reviews of business operational trends and expected obligations to prepare accurate forecasts

EDUCATION

Certified Associate in Project Management (CAPM) ®: Project Management

Project Management Institute - Dubai - UAE

03/2020

Financial Accounting Course, Accounting

ERNST & YOUNG - Dubai - UAE

02/1997

Bachelor of Commerce: Accounting

Suez Canal University - Egypt

1993